

## Biographical Resume of

### Robert H. Ball, Jr.

*Commercial Real Estate Appraiser and Consultant*

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#### State Certification and Licensure

- North Carolina Real Estate Appraisal Board
- State-Certified General Appraiser (A-5546)
- NC Real Estate Commission
- Licensed Real Estate Broker (184573)

#### Experience

- October 2001 – March 2005: Appraiser with Jack A. Underdown, Inc.
- October 2001 – June 2006: Real Estate Salesman with Jack A. Underdown, Inc.
- July 2006 – Present: Real Estate Broker with Jack A. Underdown, Inc.
- March 2005: Founded Underdown, Ball & Associates, LLC
- March 2005 – Present: Appraiser with Underdown, Ball & Associates, LLC

#### Education and Relevant Course Work

- Appalachian State University, Boone, North Carolina
  - Bachelor of Science in Business Administration
- Central Piedmont Community College, Charlotte, North Carolina
  - Introduction to Real Estate Appraisal (R-1)
  - Valuation Principles and Procedures (R-2)
  - Applied Residential Property Valuation (R-3)
- Forsyth Technical Community College, Winston-Salem, North Carolina
  - Introduction to Income Property Appraisal (G-1)
- Dan Mohr Real Estate School, Greensboro, North Carolina
  - Advanced Income Capitalization Procedures (G-2)
  - Applied Income Property Valuation (G-3)
- Business Practice & Ethics, Appraisal Institute
- 15-hour USRAP (Course 410), Appraisal Institute
- Introduction to Expert Witness Testimony, McKissock Appraisal School
- Situational Alternatives Impacting Market Value Appraisals, NCDOT
- Condemnation Appraising: Principles and Applications, Appraisal Institute
- Evaluation Residential Construction, Appraisal Institute

- The Appraisal Board Speaks to You – Courtroom Etiquette, NC DOT
- Advanced Sales Comparison & Cost Approaches (Course 530), Appraisal Institute

#### **Professional Affiliations**

- General Associate Member of the Appraisal Institute

#### **Business Associations**

- Co-Owner - Underdown, Ball & Associates
- Partner - JBRR, Real Estate Investment Company

#### **Types of Appraisals Performed:**

##### **Agricultural**

- Agribusiness-Trout Farm
- Permanent Crops-Vineyard
- Agribusiness-Greenhouse/Nursery
- Christmas Tree Farms
- Boxwood Farms
- Pasture/Ranch
- Timberland
- Agricultural

##### **Assembly/Meeting Place**

- Religious Facility

##### **Industrial**

- Truck Terminal/Transit Facility
- Manufacturing-Light
- Condominium Unit
- Office Showroom
- Condominium Building
- Warehouse-Distribution Warehouse
- Flex Space
- Saw Mill/Lumberyard
- Self Storage/Mini-Storage Facility
- Storage Yard
- Warehouse-Storage Warehouse

##### **Land**

- Commercial
- Multi-Family Apartment
- Residential Land (1 to 4 Lots)
- Subdivision-Residential (5+ Lots)
- Avigation Easement
- Multi-Family-Duplex & 3-4 Plex
- Retail
- Undeveloped Agricultural

- Conservation/Preservation Easement
- Multi-Family
- Retail-Pad
- Office
- Subdivision-Land and Lots
- Water Related-Flood Zone
- Easement-Right-of-Way
- Industrial
- Mountain/Wilderness
- Land Residential (Single Family 5+ Lots)
- Planned Development (PUD)

#### **Lodging/Hospitality**

- Luxury Inn
- Bed & Breakfast
- Motels/Hotels-Economy & Limited Service

#### **Multi-Family**

- Condominium/PUD Bldg(s)
- Mobile/Manufactured Home Park
- Garden/Low-Rise Apartment
- Student-Oriented Housing Apartment

#### **Office**

- Condominium Bldg(s)
- Mixed Use-Office-Industrial
- Mixed-Use-Office-Retail-Multi-Family
- Condominium Unit(s)
- Mixed-Use-Office-Retail
- Office Building Low-Rise
- Office/Warehouse
- Mixed Use Office-Retail-Industrial
- Office Building-Mid-Rise
- Medical Office

#### **Retail-Commercial**

- Car Wash-Full Service
- Service Station/Gas Station
- Street Retail
- Car Wash-Self-Service
- Tavern, Bar, Nightclub
- Historic Post Office
- Restaurant-Fast Food
- Vehicle Related-Dealership
- Restaurant-Full Service
- Vehicle Related-Lube Shop
- Convenience Store/Gas Station
- Mixed Use-Retail Office
- Restaurant-Limited Service
- Vehicle Related-Service & Repair Facility

- Mixed Use-Retail Office-Residential
- Restaurant-Sit Down
- Mixed Use-Retail-Residential

#### **Shopping Center**

- Community Center
- Neighborhood Center
- Convenience/Strip Center
- Fashion/Specialty Center

#### **Special Purpose**

- Airport/Airplane Hanger
- Hospital-Veterinarian
- Quarry
- Kennel
- Outdoor Sign
- Funeral Home
- Bowling Alley
- Religious Facilities
- Golf Courses

#### **Other**

- Leased Fee Interest
- Leasehold Estate Interest
- Avigation Easement Appraisals
- Conservation Easement Appraisals
- Condemnation Appraisals